## Directors' Report

On behalf of the Board of Directors, I take pleasure in placing before you the results of the Company for the nine month period ended 30 September 2017.

## Operating performance

The Company continues to adopt a conservative approach to credit approvals as a result of a perception of heightened credit risk since the onset of the global financial crisis. Within this policy, our approach has been to target customers who satisfy our credit risk appetite. We anticipate a cautious outlook to our credit off take in the medium term and overall, our reading is that the economic climate will continue to remain challenging.

Your company continues to follow a prudent provisioning policy based on its assessment of the risks inherent to its portfolio and is in full compliance with provisioning norms prescribed by the Central Bank of Oman and the International Financial Reporting Standards. The company added credit provisions of Rials 1,699K at the end of Q3-2017 (Rials 1,610K in end of Q3-2016).

Net investment in financing activities was at Rials 190.97M as on 30 September 2017 (Rials 192.53M as on 31 December 2016). Overall, the Company's net profit was Rials 3.82M for the nine months ended 30 September 2017, a decrease of 10.15% over last year's corresponding profit of Rials 4.25M.

While the low global and regional growth forecast for the medium term combined with the sustained drop in oil prices is expected to create stress on the liquidity and funding costs, the company is well positioned to deal with the changing business environment as a result of its strong financial position, well established processes, well trained personnel and long experience in this business

#### Other Matters

Your Company remains committed to improve the skills of all its employees through training and development. We continue to progress on Omanisation and as of 30 September 2017 the Omanisation level stood at 82.72%, which continued to be higher than the minimum prescribed for finance and leasing companies. The company continues to remain committed to providing increased exposure and training to Omani staff to prepare them to assume higher responsibilities.

Taya Jandal Ali Chairman

# UNAUDITED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHNSIVE INCOME FOR THE

		Quarter ended	Nine months ended	Quarter ended	Nine months ended
		30 September 2017	30 September 2017	30 September 2016	30 September 2016
	Note	Rials '000	Rials '000	Rials '000	Rials '000
T C C		4 2 47	10 522	4.212	10.675
Income from financing activities Finance cost		4,247 (1,436)	12,733 (4,280)	4,313 (1,370)	12,675 (3,633)
Net finance income		2,811	8,453	2,943	9,042
Other income	8	2,611	944	2,943	782
	O				
Total income		3,078	9,397	3,190	9,824
Operating expenses					
General and administrative expenses	9	(1,151)	(3,532)	(1,123)	(3,430)
Depreciation	<i>1</i> 5	(72)	(214)	(43)	(121)
Profit before impairment and tax		1,855	5,651	2,024	6,273
Net Impairment loss on lease receivables	13(b)	(672)	(1,699)	(617)	(1,610)
Bad debts written back – net	( )	5	324	147	169
Profit before tax		1,188	4,276	1,554	4,832
Income tax expense	10	(182)	(461)	(89)	(586)
Profit after tax		1,006	3,815	1,465	4,246
Other comprehensive income					
Items that will never be reclassified to profit or loss					
Movement in revaluation reserve – net of tax		7	20	7	20
Total comprehensive income for the period		1,013	3,835	1,472	4,266
Earnings per share (Rial)	11	0.004	0.014	0.005	0.016
Latinings per smare (Mar)	11	0.007	0.017	0.003	0.010

The notes on pages 6 to 13 form an integral part of this unaudited condensed interim financial information.

The review report is set forth on page 1.

## UNAUDITED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT

Annata	Note	30 September 2017 Rials '000 Unaudited	30 September 2016 Rials '000 Unaudited	31 December 2016 Rials '000 Audited
Assets Cash and bank balances	19	2 001	2 245	2 247
	19 12	3,091 250	3,345 210	2,347 250
Statutory deposit Net investment in financing activities	13	190,971	192,777	192,529
Deferred tax	10	965	770	770
Advances and prepayments	10	1,365	1,976	1,569
Property and equipment	14	1,685	1,516	1,755
Total assets		<u>198,327</u>	200,594	<u>199,220</u>
Equity and Liabilities Equity Share capital Revaluation reserve Legal reserve Retained earnings Total equity	15	27,926 847 4,793 12,109 45,675	27,113 873 4,158 11,408 43,552	27,113 867 4,793 12,882 45,655
Liabilities				
Creditors and accruals	16	5,870	5,809	4,348
Staff terminal benefits		618	628	620
Tax liabilities	10	907	836	1,113
Bank borrowings	17	126,682	134,622	131,626
Fixed deposits	18	<u>18,575</u>	<u>15,147</u>	<u>15,858</u>
Total liabilities		<u>152,652</u>	157,042	<u>153,565</u>
Total equity and liabilities		<u>198,327</u>	<u>200,594</u>	<u>199,220</u>
Net assets per share		<u>0.164</u>	<u>0.161</u>	<u>0.163</u>

The unaudited condensed interim financial information from pages 2 to 13 was approved and authorised for issue in accordance with a resolution of the Board of Directors on 24 October 2017 and signed on their behalf by:

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TAYA BIN JANDAL BIN ALI CHAIRMAN ROBERT PANCRAS CHIEF EXECUTIVE OFFICER

The notes on pages 6 to 13 form an integral part of this unaudited condensed interim financial information.

Review report is set forth on page 1.

## UNAUDITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017

	Share capital Rials '000	Revaluation reserve Rials '000	Legal reserve Rials '000	Retained earnings Rials '000	Total Rials '000
1 January 2017	27,113	867	4,793	12,882	45,655
Total comprehensive income:				204	2015
Profit for the period  Other comprehensive income	-	-	-	3,815	3,815
Incremental depreciation – net of tax		(20)		20	_
Total Comprehensive income	-	(20)	-	3,835	3,815
Transactions with owners:					
Stock dividend	813	-	-	(813)	(2.505)
Dividend declared	012	·	-	(3,795)	(3,795)
Total transactions with owners	813	847	4,793	(4,608)	(3,795)
30 September 2017 (Unaudited)	27,926	847	4,793	12,109	45,675
1 January 2016 Total comprehensive income:	26,323	893	4,158	11,090	42,464
Profit for the period  Other comprehensive income:	-	-	-	4,246	4,246
Incremental depreciation – net of tax	-	(20)	-	20	-
Total Comprehensive income Transactions with owners:	-	(20)	-	4,266	4,246
Dividend declared	-	-	-	(3,158)	(3,158)
Stock dividend	790			(790)	
Total transactions with owners	790	-	-	(3,948)	(3,158)
30 September 2016 (Unaudited)	27,113	873	4,158	11,408	43,552
1 January 2016 Total comprehensive income:	26,323	893	4,158	11,090	42,464
Profit for the year Other comprehensive income	-	-	-	6,349	6,349
Incremental depreciation – net of tax	-	(26)	-	26	-
Total Comprehensive income	-	(26)	-	6,375	6,349
Transactions with owners:					
Stock dividend	790	-	-	(790)	-
Dividend declared		-		(3,158)	(3,158)
Total transactions with owners	790	-	-	(3,948)	(3,158)
Transfer to legal reserve (note 17)		-	635	(635)	
31 December 2016 (Audited)	27,113	867	4,793	12,882	45,655

The notes on pages 6 to 13 form an integral part of this unaudited condensed interim financial information.

# UNAUDITED CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE NINE MONTHS PERIOD ENDED

		30 September 2017	30 September 2016
	Note	2017 Rials '000	2016 Rials '000
Cash flows from operating activities	Note	Kiais 000	Kiais 000
Profit before tax		4,276	4,832
Adjustments for:			
Depreciation		214	121
End of service benefits		62	101
Impairment of lease receivables		1,699	1,610
Profit on sale of property pending sale		-	(24)
Bad debts written (back) - net		(324)	(169)
Finance cost	18	4,280	3,633
		10,207	10,104
End of service benefits paid		(64)	(56)
Changes in:			
Net investment in financing activities		183	(8,715)
Advances and prepayments		204	(372)
Creditors and accruals		1,522	191
Interest paid		(3,912)	(3,441)
Income tax paid		(863)	(804)
Net cash from / (used in) operating activities		7,277	(3,093)
Cash flows from investing activities			
Proceeds from sale of property pending sale		_	108
Purchase of property and equipment		(144)	(156)
Net cash used in investing activities		(144)	(48)
Cash flows from financing activities			
Proceeds / (repayments) from/of bank borrowings	19	(7,501)	7,115
Proceeds / (repayments) from/of fixed deposits	19	2,336	1,175
Dividend paid	17	(3,795)	(3,158)
Net cash (used in) / from financing activities		(8,960)	5,132
ret cash (used in) / from maneing activities		(0,200)	3,132
Net change in cash and cash equivalents during the			
period		(1,827)	1,991
Cash and cash equivalents at the beginning of the period		2,347	(247)
Cash and cash equivalents at the end of the period	19	520	1,744

The notes on pages 6 to 13 form an integral part of this unaudited condensed interim financial information.

Review report is set forth on page 1.

#### 1.1 Legal status and principal activities

National Finance Company SAOG (the "Company") is an Omani joint stock company registered under the Commercial Companies Law of the Sultanate of Oman and has a listing on the Muscat Securities Market. The principal activity of the Company is leasing business. The Company derives all of its income from financing operations, factoring and working capital funding within the Sultanate of Oman.

### 1.2 Status of merger with Oman Orix Leasing Company SAOG ("OOLC")

Pursuant to the disclosure dated April 16, 2017, National Finance Co. SAOG ("National Finance") would like to disclose that the Company's Board of Directors met on Thursday, 11th May 2017 and agreed to offer a Cash Buyout to the Shareholders of Oman ORIX Leasing Company SAOG ("OOLC"). National Finance's proposed Cash Offer equates to a Price of 1.20x the ending Book Value of OOLC, as at 31st March 2017 "the Cut-Off Date". National Finance will be prepared to make Price Adjustments related to movements in OOLC's financials between the Cut-Off Date and the actual Transaction Date. In this regard, an Offer Letter has been sent to OOLC for their due consideration. Please be informed that National Finance has received in-principle approval from the Central Bank of Oman subject to shareholders' approval and final approval from the regulatory authorities.

#### 2 Summary of significant accounting policies

This unaudited condensed interim financial information (interim financial information) as at and for the nine months period ended 30 September 2017 has been prepared in accordance with IAS 34, 'Interim financial reporting' and in compliance with the applicable provisions of the Rules and Guidelines on Disclosure by Issuers of Securities and Insider Trading ('R&G') issued by the Capital Market Authority ('CMA') of the Sultanate of Oman and the Commercial Companies Law of 1974, as amended. The interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2016, which have been prepared in accordance with International Financial Reporting Standards ('IFRSs').

This unaudited condensed interim financial information does not include all the information required for full annual financial statements, and should be read in conjunction with the most recent full audited financial statements of the Company as at and for the year ended 31 December 2016.

#### 3 Significant accounting policies

#### (a) Statement of compliance

This interim financial information has been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by International Accounting Standards Board ("IASB"), the requirements of the Commercial Companies Law of 1974, as amended and the relevant disclosure requirements of the Capital Market Authority ("CMA") and applicable regulations of the Central Bank of Oman.

#### (b) Basis of preparation

This interim financial information has been prepared on the historical cost basis except for land and buildings that are shown at revalued amount.

### (c) Standards, amendments and interpretation effective in 2017

For the period ended 30 September 2017, the Company has adopted all of the new and revised standards and interpretations issued by the International Accounting Standards Board (IASB) and the International Financial Reporting Interpretations Committee (IFRIC) of the IASB that are relevant to its operations and effective for periods beginning on 1 January 2017.

The adoption of those standards and interpretations has not resulted in changes to the Company's accounting policies and has not affected the amounts reported for the current period.

### 3 Significant accounting policies (continued)

(d) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company:

Certain new accounting standards and interpretations have been published that are mandatory for the Company's accounting periods beginning on or after 1 January 2017 and have not been early adopted by the Company. The Company's assessment of the impact of these new standards and interpretations is set out below.

IFRS 9, 'Financial instruments' (effective from 1 January 2018)

In July 2014, the IASB made further changes to the classification and measurement rules and also introduced a new impairment model. These latest amendments now complete the new financial instruments standard. Following the changes approved by the IASB in July 2014, the Company's management is in the process of assessing the impact of application of changes in IFRS 9 'Financial instruments' on the financial statements of the Company.

Other standards and interpretations that have been issued but are not yet mandatory, have not been early adopted by the Company and are not expected to have a material impact on the Company's financial statements.

### 4 Accounting estimates

The preparation of condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this condensed interim financial information, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 31 December 2016.

#### 5 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk and interest rate risk), credit risk and liquidity risk. The condensed interim financial information does not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the annual financial statements as at 31 December 2016. There have been no changes in the risk management policies since that date.

#### **6** Operating segment information

The Company has only one reportable segment namely, leasing activities, all of which are carried out in the Sultanate of Oman. Although the Company has individual and corporate customers, the entire lease portfolio is managed internally as one operating segment. All the Company's funding and costs are common and are not shared between these two portfolios. All relevant information relating to this reportable segment is disclosed in the unaudited condensed interim statement of financial position, unaudited condensed interim statement of comprehensive income and notes to the interim financial information.

### 7 Dividends

The shareholders in the Annual General Meeting held on 29 March 2017 approved a cash dividend of 14% amounting to Rials 3.8 million for the year ended 31 December 2016 (2016 - cash dividend of 12% amounting to Rials 3.16 million for FY-2015) which was paid on 3 April 2017 to Muscat Clearing & Depository Company for distribution to the shareholders and bonus shares of 3% amounting to 8,133,761 shares (2015 – 7,896,855 shares).

#### 8 Other income

	Quarter ended 30 September 2017 Rials '000	Nine months ended 30 September 2017 Rials '000	Quarter ended 30 September 2016 Rials '000	Nine months ended 30 September 2016 Rials '000
Penal charges received	56	299	62	185
Income from pre-closed leases	50	151	49	173
Miscellaneous income	161	494	136	424
	267	944	247	782

## 9 General and administrative expenses

		Nine months		Nine months
	Quarter ended	ended	Quarter ended	ended
	30 September	30 September	30 September	30 September
	2017	2017	2016	2016
	<b>Rials</b> '000	<b>Rials '000</b>	Rials '000	Rials '000
Employee related expenses	887	2,708	882	2,647
Occupancy costs	31	81	18	51
Communication costs	34	115	31	87
Professional fees	52	139	34	117
Advertising and sales promotion	4	25	6	41
Directors' sitting fees	8	33	10	31
Directors' remuneration	40	116	41	124
Other office expenses	95	315	101	332
	1,151	3,532	1,123	3,430

#### 10 Taxation

The Company has applied an income tax rate of 15% on the taxable profits, (2016 - 12% on taxable profits in excess of Rials 30,000). The reconciliation between the tax expense and the profit before taxation is as follows:

		Quarter ended 30 September 2017 Rials '000	Nine months ended 30 September 2017 Rials '000	Quarter ended 30 September 2016 Rials '000	Nine months ended 30 September 2016 Rials '000
Profit before taxation		1,188	4,276	1,554	4,832
Income tax expense applicable tax rates Deferred tax Others	computed a	178 	641 (195) 15	186 (1) (96)	580 (25) 31
Taxation expense		182	461	89	586
			30 September 2017 Rials '000	30 September 2016 Rials '000	31 December 2016 Rials '000
Deferred tax asset			965	770	770
Tax liabilities:- Deferred tax liability			114	119	118
Tax Provision			793	717	995
			907	836	1,113

Tax assessments up to year 2012 are complete and agreed with the taxation authority. Assessments of the Company for tax years 2013 to 2016 are subject to agreement with the Oman Taxation Authorities. The Directors are of the opinion that the additional taxes assessed in respect of open tax assessments, if any, would not be material to the Company's financial position as at 30 September 2017.

### 11 Earnings per share

		Nine months		Nine months
	Quarter ended	ended	Quarter ended	ended
	30 September	30 September	30 September	30 September
	2017	2017	2016	2016
	<b>Rials '000</b>	<b>Rials '000</b>	Rials '000	Rials '000
Profit for the period attributable to				
ordinary shareholders	1,006	3,815	1,465	4,246
Number of shares ('000)	279,259	279,259	279,259	279,259
Earnings per share (Rials)	0.004	0.014	0.005	0.015

Net earnings per share as at and for the nine months period ended 30 September 2017 have been calculated using weighted average shares outstanding for the period. The weighted average shares outstanding for the nine months period ended 30 September 2017 are 279,259,126 shares (30 September 2016: 271,125,365 shares). Earnings per share have been calculated using the closing number of shares as at 30 September 2017 as bonus shares were issued in 2017 for no consideration.

#### 12 Statutory deposit

The Company is required to maintain a deposit of Rials 250,000 (September 2016 – Rials 210,000 and December 2016 – Rials 250,000) with the Central Bank of Oman (CBO) in accordance with the applicable licensing requirements. During the period, the deposit earned interest at the rate of 1% per annum (2016 – 1%).

### 13 Net investment in financing activities

	30 September 2017 Rials '000	30 September 2016 Rials '000	31 December 2016 Rials '000
Gross investment in finance leases	227,026	230,934	227,944
Working capital finance	12,174	8,398	9,305
Unearned finance income	(34,177)	(32,848)	(32,708)
	205,023	206,484	204,541
Provision for impairment of lease receivable	(12,787)	(12,495)	(11,088)
Unrecognised contractual income	(1,265)	(1,212)	(924)
	190,971	192,777	192,529
(a) Unearned finance income:			
	30 September	30 September	31 December

	30 September	30 September	31 December
	2017	2016	2016
	<b>Rials '000</b>	Rials '000	Rials '000
Opening balance	32,708	31,320	31,320
Additions during the period/year	14,202	14,203	18,599
Recognised during the period/year	(12,733)	(12,675)	(17,211)
Closing balance	34,177	32,848	32,708

- (Ł	. \	n	• •	C	•		C 1	se receivable:
16	,,	1 1 U V	www	101	unp	uiiiiiiiii	$O_I \iota e u$	se receivable.

	30 September	30 September	31 December
	2017	2016	2016
	<b>Rials '000</b>	Rials '000	Rials '000
Opening balance	11,088	10,885	10,885
Provided during the period/year	2,443	2,314	2,235
Released during the period/year	(744)	(704)	(726)
Written off during the period/year	-	-	(1,306)
Closing balance	12,787	12,495	11,088

(c) Unrecognised contractual income:

	30 September	30 September	31 December
	2017	2016	2016
	Rials '000	Rials '000	Rials '000
Opening balance	924	943	943
Additions during the period/year	507	426	403
Recognised during the period/year	(166)	(157)	(422)
Closing balance	1,265	1,212	924

(d) Contractual income is not recognised by the Company on impaired finance leases to comply with the rules, regulations and guidelines issued by the Central Bank of Oman. As at 30 September 2017, net investment in financing leases where contractual income has not been recognised was Rials 18.55 million (30 September 2016 - Rials 15.54 million, 31 December 2016 - Rials 11.24 million).

### 14 Property and equipment

	Freehold land Rials '000	Buildings Rials '000	Furniture, fixtures and equipment Rials '000	Motor vehicles Rials '000	Total Rials '000
At 30 September 2017					
Cost or valuation					
At 1 January 2017	955	600	1,659	203	3,417
Additions	-	-	144	-	144
At 30 September 2017	955	600	1,803	203	3,561
Accumulated			,		<u> </u>
depreciation					
At 1 January 2017	-	353	1,309	-	1,662
Charge for the period	-	23	140	51	214
At 30 September 2017		376	1,449	51	1,876
Net book value			,		<u> </u>
At 30 September 2017	955	224	354	152	1,685
At 30 September 2016					,
Cost or valuation					
At 1 January 2016	955	600	1,419	145	3,119
Additions	-	-	156	-	156
At 30 June 2016	955	600	1,575	145	3,275
Accumulated depreciation			,		,
At 1 January 2016	-	323	1,171	144	1,638
Charge for the period	-	22	99	-	121
At 30 September 2016	-	345	1,270	144	1,759
Net book value					,
At 30 September 2016	955	255	305	1	1,516
•					,
At 31 December 2016					
Cost or valuation	955	600	1,419	145	3,119
At 1 January 2016 Additions	933	000	240	203	3,119
Disposals	-	-	240	(145)	(145)
At 31 December 2016	955	600	1,659	203	3,417
Accumulated depreciation		000	1,039		3,417
At 1 January 2016	Į.	323	1,171	144	1,638
Charge for the year		30	138	144	1,038
Disposals	- '	30	136	(144)	(144)
At 31 December 2016		353	1,309	(144)	1,662
At 31 Detelliber 2010		333	1,509		1,002
Net book value					
At 31 December 2016	955 4	247	350	203	1,755
The ST December 2010		271	330	203	1,733

#### 15 Share capital

The authorised share capital of the Company comprises 300,000,000 ordinary shares of baizas 100 each (30 September 2016 and 31 December 2016 - 300,000,000 ordinary shares of baizas 100 each). The Company's issued and fully paid-up share capital amounts to 279,259,126 ordinary shares of baizas 100 each (30 September 2016 and 31 December 2016 - 271,125,365 ordinary shares of baizas 100 each).

#### 16 Creditors and accruals

	30 September	30 September	31 December
	2017	2016	2016
	Rials '000	Rials '000	Rials '000
Creditors Accruals and other liabilities	4,842 1,028 5,870	4,524 1,285 5,809	2,976 1,372 4,348

#### 17 Bank borrowings

	30 September 2017 Rials '000	30 September 2016 Rials '000	31 December 2016 Rials '000
Overdrafts Short-term loans Current portion of long-term loans Long-term loans	2,571 49,908 58,676 15,527	1,601 46,446 46,344 40,231	46,342 65,392 19,892
	126,682	134,622	131,626

- (a) During the period, interest was charged on the above borrowings at rates ranging between 3.3% and 5.5% per annum (September 2016-2.65% and 5.5% per annum).
- (b) At the reporting date, all outstanding borrowings were secured by a first priority pari-passu floating charge on the assets of the Company, including but not limited to the Company's receivables from its customers.
- (c) Company has entered into a foreign currency forward contract in the amount of RO 4 M [USD 10.37 M] (September -2016 RO 8.87 M [USD 23 M], Dec-2016 RO 10.3 M [USD 26.8 M]) with a local financial institution to hedge its USD payments. As at 30 September 2017, the aggregate fair value of foreign currency forward contract is RO 4 M [USD 10.37 M] (September -2016 RO 8.87 M [USD 23 M], Dec-2016 RO 10.3 M [USD 26.8 M]) to repay US Dollar term loans.

#### 18 Fixed deposits

The Company has fixed deposits from corporate entities based in Oman amounting to Rials 18.6 million, (30 September 2016 - Rials 15.1 million and 31 December 2016 - Rials 15.9 million) with tenures ranging from 6 months to 5 years, as per guidelines issued by the Central Bank of Oman. These deposits carry interest rates between 2.7 % to 5.2% (30 September 2016 – 2.4% to 5.2% and 31 December 2016 – 2.7% and 5.2%) per annum. The carrying amount includes interest accrued till the end of the reporting period.

### 19 Cash and cash equivalents

	30 September	30 June	31 December
	2017	2016	2016
	Rials '000	Rials '000	Rials '000
Cash and bank balances Bank overdrafts	3,091	3,345	2,347
	(2,571)	(1,601)	-
	520	1,744	2,347

Cash and cash equivalents (continued)

Change in cash flows from financing activities (Principal)		
Particulars	Cash flow from Bank Borrowings	Cash flow from Fixed Deposits
Opening Balance	131,284	15,601
Additions during the period	54,894	9,189
Repayments during the period	(62,395)	(6,853)
Closing Balance	123,783	17,937
Change in cash flows	(7,501)	2,336

## 20 Related parties

The Company has entered into transactions with entities over which certain directors are able to exert significant influence, with the Directors and Senior Management. Such transactions are at mutually agreed terms. Significant related party transactions during the period were as follows:

	Nine Months Ended 30 September 2017 Rials '000	Nine Months ended 30 September 2016 Rials '000
General and administration overheads	2	2
Sales incentive paid	114	123
Payments to directors (note 9)		
Sitting fees	33	31
Remuneration	116	124
	149	155
Remuneration to key members of management during the period Salaries and other benefits (top 5 employees)	601	554

## 21 Maturity analysis of significant assets and liabilities

At 30 September 2017	Up to 1 month Rials '000	> 1 month to 1 year Rials '000	> 1 year Rials '000	Non-fixed maturity Rials '000	Total Rials '000
Assets					
Cash and bank balances	3,091	-	-	-	3,091
Statutory deposit	-	-	-	250	250
Net investment in financing activities	6,098	76,354	108,519	-	190,971
Advances and prepayments	-	1,365	-	-	1,365
Deferred tax asset	-	-	-	965	965
Property and equipment	-	-	-	1,685	1,685
Total assets	9,189	77,719	108,519	2,900	198,327
Equity Equity	-	-	-	45,675	45,675
Liabilities Bank borrowings and fixed deposits	21 140	98,883	25 224		145 257
Creditors and accruals	21,140 5,870	90,003	25,234	-	145,257 5,870
Tax liabilities	-	907	-	-	907
Staff terminal benefits	-	-	-	618	618
Total equity and liabilities	27,010	99,790	25,234	46,293	198,327
Liquidity gap	(17,821)	(22,071)	83,285	(43,393)	
Cumulative liquidity gap	(17,821)	(39,892)	43,393	-	

## 21 Maturity analysis of significant assets and liabilities (continued)

A 30 September 2016   Up to 1   1 month month month month month month to 1 year month maturity month month to 1 year month month to 1 year maturity month to 1 year month mo
Risals '000
Assets Cash and bank balances         3,345         -         -         3,345         Statutory deposit         -         210
Statutory deposit         -         -         -         210         210           Net investment in financing activities         5,832         69,587         117,358         -         19770           Advances and prepayments         -         1,976         -         1,1516         1,516           Property and equipment         -         -         1,516         1,516         1,516           Total assets         9,177         71,563         117,358         2,496         200,594           Equity         -         -         -         43,552         43,552           Liabilities         -         -         -         43,552         43,552           Liabilities         -         -         -         -         -         -         8,69           Staff terminal benefits         -         -         836         -         -         -         8,80         -         -         149,769           Creditors and accruals         5,809         -         -         -         -         836         -         -         -         8,80         -         -         149,769         -         -         -         2,80         -         -         -
Net investment in financing activities   5,832   69,587   117,358   - 192,777     Deferred tax   -   -   -   770   770     Advances and prepayments   -   1,976   -   1,516   1,516     Property and equipment   -   -   -     1,516   1,516     Total assets   9,177   71,563   117,358   2,496   200,594     Equity
Deferred tax
Advances and prepayments
Property and equipment   Figure   Fig
Equity Equity 1
Equity
Equity
Liabilities         26,012         79,891         43,866         -         149,769           Creditors and accruals         5,809         -         -         5,809           Staff terminal benefits         -         836         -         -         836           Tax liability         -         -         -         628         628         70           Total equity and liabilities         31,821         80,727         43,866         44,180         200,594           Liquidity gap         (22,644)         (9,164)         73,492         (41,684)         70           Cumulative liquidity gap         (22,644)         (31,808)         41,684         44,180         200,594           At 31 December 2016         Up to 1 month month month month month month to 1 year maturity         Non-fixed maturity         Total           Assets         Cash and bank balances         2,347         -         -         2,347           Statutory deposit         2,47         -         -         2,347         -         250         250           Net investment in financing activities         5,719         60,748         126,062         -         1,569           Tax Asset - Net         -         -         -         -
Bank borrowings and fixed deposits         26,012         79,891         43,866         -         149,769           Creditors and accruals         5,809         -         -         -         5,809           Staff terminal benefits         -         836         -         -         836           Tax liability         -         -         -         628         628           Total equity and liabilities         31,821         80,727         43,866         44,180         200,594           Liquidity gap         (22,644)         (9,164)         73,492         (41,684)         -           Cumulative liquidity gap         (22,644)         (31,808)         41,684         -         -           Liquidity gap         (22,644)         (31,808)         41,684         -         -
Creditors and accruals Staff terminal benefits         5,809 Staff terminal benefits         -         -         5,809 Staff terminal benefits         -         -         836 Staff terminal benefits         -         -         -         -         836 Staff terminal benefits         -         -         -         836 Staff terminal benefits         -         -         -         836 Staff terminal benefits         -
Tax liability
Total equity and liabilities   31,821   80,727   43,866   44,180   200,594
Liquidity gap         (22,644)         (9,164)         73,492         (41,684)           Cumulative liquidity gap         (22,644)         (31,808)         41,684           At 31 December 2016         Up to 1 month month to 1 year Rials '000         Non-fixed maturity Rials '000         Rials '000           Assets         Cash and bank balances         2,347         -         -         -         2,347           Statutory deposit         -         -         -         250         250           Net investment in financing activities         5,719         60,748         126,062         -         192,529           Advances and prepayments         -         -         -         -         1,569           Tax Asset - Net         -         -         -         -         -         1,569           Tax Asset - Net         -         -         -         -         -         1,569           Tax alasets         8,066         62,317         126,062         2,775         199,220           Equity and cquipment         -         -         -         1,755         1,755           Total assets         8,066         62,317         126,062         2,775         199,220           Equity and Liabilit
Cumulative liquidity gap         (22,644)         (31,808)         41,684           At 31 December 2016         Up to 1 month month rol 1 year month rol 2 year
Cumulative liquidity gap         (22,644)         (31,808)         41,684           At 31 December 2016         Up to 1 month month to 1 year month month to 1 year month
At 31 December 2016
At 31 December 2016         month Rials '000         to 1 year Rials '000         maturity Rials '000         Total Rials '000           Assets         Cash and bank balances         2,347         -         -         -         2,347           Statutory deposit         -         -         -         -         250         250           Net investment in financing activities         5,719         60,748         126,062         -         192,529           Advances and prepayments         -         1,569         -         -         12,569           Tax Asset - Net         -         -         -         770         770           Property pending sale         -         -         -         -         -         -           Property and equipment         -         -         -         1,755         1,755           Total assets         8,066         62,317         126,062         2,775         199,220           Equity and Liabilities         -         -         -         -         45,655         45,655           Liabilities         -         -         -         -         -         47,484         -         -         -         4,348           Staff terminal benefits
At 31 December 2016         month Rials '000         to 1 year Rials '000         maturity Rials '000         Total Rials '000           Assets         Cash and bank balances         2,347         -         -         -         2,347           Statutory deposit         -         -         -         -         250         250           Net investment in financing activities         5,719         60,748         126,062         -         192,529           Advances and prepayments         -         1,569         -         -         12,569           Tax Asset - Net         -         -         -         770         770           Property pending sale         -         -         -         -         -         -           Property and equipment         -         -         -         1,755         1,755           Total assets         8,066         62,317         126,062         2,775         199,220           Equity and Liabilities         -         -         -         -         45,655         45,655           Liabilities         -         -         -         -         -         47,484         -         -         -         4,348           Staff terminal benefits
Assets         Rials '000         Rispanded         250         250         250         2770         770         770         770         770         770         770         770         770<
Assets       2,347       -       -       2,347         Statutory deposit       -       -       -       250       250         Net investment in financing activities       5,719       60,748       126,062       -       192,529         Advances and prepayments       -       1,569       -       -       1,569         Tax Asset - Net       -       -       -       770       770         Property pending sale       -       -       -       -       -         Property and equipment       -       -       -       1,755       1,755         Total assets       8,066       62,317       126,062       2,775       199,220         Equity and Liabilities       -       -       -       45,655       45,655         Liabilities       -       -       -       -       45,655       45,655         Liabilities       -       -       -       -       45,655       45,655         Liabilities       -       -       -       -       -       45,655       45,655         Liabilities       -       -       -       -       -       -       -       -       -       - <td< td=""></td<>
Cash and bank balances       2,347       -       -       250       250         Statutory deposit       -       -       -       250       250         Net investment in financing activities       5,719       60,748       126,062       -       192,529         Advances and prepayments       -       1,569       -       -       1,569         Tax Asset - Net       -       -       -       770       770         Property pending sale       -       -       -       -       -         Property and equipment       -       -       -       1,755       1,755         Total assets       8,066       62,317       126,062       2,775       199,220         Equity and Liabilities       -       -       -       45,655       45,655         Liabilities       -       -       -       -       45,655       45,655         Liabilities       -       -       -       -       45,655       45,655         Liabilities       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -
Statutory deposit         -         -         -         250         250           Net investment in financing activities         5,719         60,748         126,062         -         192,529           Advances and prepayments         -         1,569         -         -         1,569           Tax Asset - Net         -         -         -         -         770         770           Property pending sale         -         -         -         -         -         -         -           Property and equipment         -         -         -         1,755         1,755         1,755           Total assets         8,066         62,317         126,062         2,775         199,220           Equity and Liabilities         -         -         -         45,655         45,655           Liabilities         -         -         -         45,655         45,655           Liabilities         -         -         -         45,655         45,655           Liabilities         -         -         -         -         -         147,484           Creditors and accruals         -         -         255         -         365         620
Net investment in financing activities       5,719       60,748       126,062       -       192,529         Advances and prepayments       -       1,569       -       -       1,569         Tax Asset - Net       -       -       -       -       770       770         Property pending sale       -       -       -       -       -       -       -         Property and equipment       -       -       -       1,755       1,755       1,755         Total assets       8,066       62,317       126,062       2,775       199,220         Equity and Liabilities       Equity       -       -       -       45,655       45,655         Liabilities       Bank borrowings and fixed deposit       11,174       109,731       26,579       -       147,484         Creditors and accruals       -       4,348       -       -       4,348         Staff terminal benefits       -       255       -       365       620         Tax liabilities       -       995       -       118       1,113         Total equity and liabilities       11,174       115,329       26,579       46,138       199,220
Tax Asset - Net         -         -         -         770         770           Property pending sale         -
Property pending sale
Property and equipment
Total assets         8,066         62,317         126,062         2,775         199,220           Equity and Liabilities         -         -         -         45,655         45,655           Liabilities         Bank borrowings and fixed deposit         11,174         109,731         26,579         -         147,484           Creditors and accruals         -         4,348         -         -         4,348           Staff terminal benefits         -         255         -         365         620           Tax liabilities         -         995         -         118         1,113           Total equity and liabilities         11,174         115,329         26,579         46,138         199,220           Liquidity gap         (3,108)         (53,012)         99,483         (43,363)
Equity and Liabilities Equity 45,655 45,655 Liabilities Bank borrowings and fixed deposit 11,174 109,731 26,579 - 147,484 Creditors and accruals - 4,348 4,348 Staff terminal benefits - 255 - 365 620 Tax liabilities - 995 - 118 1,113 Total equity and liabilities 11,174 115,329 26,579 46,138 199,220 Liquidity gap (3,108) (53,012) 99,483 (43,363)
Equity       -       -       -       45,655       45,655         Liabilities       Bank borrowings and fixed deposit       11,174       109,731       26,579       -       147,484         Creditors and accruals       -       4,348       -       -       4,348         Staff terminal benefits       -       255       -       365       620         Tax liabilities       -       995       -       118       1,113         Total equity and liabilities       11,174       115,329       26,579       46,138       199,220         Liquidity gap       (3,108)       (53,012)       99,483       (43,363)
Equity       -       -       -       45,655       45,655         Liabilities       Bank borrowings and fixed deposit       11,174       109,731       26,579       -       147,484         Creditors and accruals       -       4,348       -       -       4,348         Staff terminal benefits       -       255       -       365       620         Tax liabilities       -       995       -       118       1,113         Total equity and liabilities       11,174       115,329       26,579       46,138       199,220         Liquidity gap       (3,108)       (53,012)       99,483       (43,363)
Liabilities         Bank borrowings and fixed deposit       11,174       109,731       26,579       - 147,484         Creditors and accruals       - 4,348       4,348         Staff terminal benefits       - 255       - 365       620         Tax liabilities       - 995       - 118       1,113         Total equity and liabilities       11,174       115,329       26,579       46,138       199,220         Liquidity gap       (3,108)       (53,012)       99,483       (43,363)
Bank borrowings and fixed deposit       11,174       109,731       26,579       -       147,484         Creditors and accruals       -       4,348       -       -       4,348         Staff terminal benefits       -       255       -       365       620         Tax liabilities       -       995       -       118       1,113         Total equity and liabilities       11,174       115,329       26,579       46,138       199,220         Liquidity gap       (3,108)       (53,012)       99,483       (43,363)
Creditors and accruals       -       4,348       -       -       4,348         Staff terminal benefits       -       255       -       365       620         Tax liabilities       -       995       -       118       1,113         Total equity and liabilities       11,174       115,329       26,579       46,138       199,220         Liquidity gap       (3,108)       (53,012)       99,483       (43,363)
Staff terminal benefits       -       255       -       365       620         Tax liabilities       -       995       -       118       1,113         Total equity and liabilities       11,174       115,329       26,579       46,138       199,220         Liquidity gap       (3,108)       (53,012)       99,483       (43,363)
Total equity and liabilities 11,174 115,329 26,579 46,138 199,220  Liquidity gap (3,108) (53,012) 99,483 (43,363)
Liquidity gap (3,108) (53,012) 99,483 (43,363)
Cumulative liquidity gap (3,108) (56,120) 43,363 -
(3,100) (30,120) +3,303 -